



Compass Charters
BOAT CHARTER Marlborough Sounds www.compass-charters.co.nz



2010/2011 charter season

Compass News

What's happening...



The sunrises are arriving earlier and the sunsets are departing later. The next season is well on its way! The Compass Charters crew have all had their winter breaks and are now busy getting all the fleet up to scratch for the season ahead. Bookings are up from the last few seasons so the secret of our playground here has gotten out! We have a fleet now of 20 vessels meaning a large choice available for everyone's needs out on the water. We look forward to you NZ/Aus regulars returning to the area and many old and new international crews from Europe, USA, South America and Asia enjoying the paradise we have here in the Sounds.

We want to tell you about our new mod cons added to vessels in the fleet and bring to your attention a **few specials** we are running. The next few months offer the great sailing and boating in the Marlborough Sounds. When combined with our exciting new graduated discounts, we are expecting a very busy time here. This 'special' will see

4 days	=	5% discount
5 days	=	10% discount
6 days	=	15% discount
7 days	=	20% discount

longer charters rewarded with greater discounts – up to a massive 20% saving for all 7 day + charters. Our return clients (within the last calendar year) are of course entitled to their standard 10% discount and if you haven't been with us for a couple or more we are now offering a 5% return client discount no matter when you came. We need proof of your last charter with us.. Our new longer charter discounts are as follows,

Latest Summer News updates for 2010/2011

New Vessels in the fleet

We have a 2008 46ft Bavaria yacht called "Six Isles", a 2007 Haines Hunter SS700 hard top and a 2005 Bayliner Bowrider ski boat joining our fleet this summer. See below for more details.

"Six Isles", - a Bavaria 46 (2008 model) is coming in to the fleet in March. A little late for the season but only arrives here in NZ in February. Its not too late to enjoy a cruise on her this season as March and April are two of our favourite months here in the Sounds. Register your interest now in this 4 cabin stylish vessel.

The new Bavaria 46 Cruiser combines Bavaria tradition and European style. Get a sense of sailing security in the most demanding conditions with the easily handled systems and well-conceived deck layout. With new interior styling featuring numerous opening ports and hatches, rich solid wood accents, front opening refrigerator and 3-burner pro-





pane stove, Bavaria has perfectly balanced functionality and elegance. Price from \$915.00 in the Autumn season this makes great value when you split this 8 ways. Call the Compass Charters Crew now to get more info on this great yacht.



- We have two new ski boat to the fleet—**"Bowrider"**, a Bayliner 205 and a sort after model.

Sporting bold looks and sharp design, it truly stands out on the water. The roomy cockpit and bow make the perfect haven for all-day escapes on the water. If water sports are your game, "Bowrider" comes to play with a 5.0L MPI engine and the smoothest ride you can get.



- And we have a new runabout. A 2007 Haines Hunter SS700 **"Hot Potato"**. The combination of great looks, comfort, handling and room to spare make it easier to enjoy the rewards of being out on the water with family and friends. The



handling characteristics of this boat are the envy of many, providing seamless performance and comfort with a sporting flare of a true thoroughbred. It all adds up to a less strenuous day on the water.

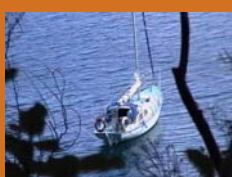
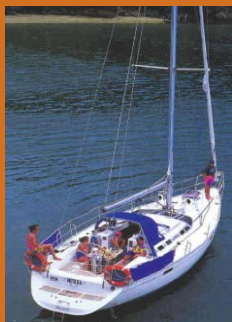
This boat is available from December the 10th onwards as its going through MNZ survey now.

- The **"Boat and Bach"** package has surpassed all our expectations. Kathie at Kulak Rent A House has over 80 bachs, covering a wide selection of prices, locations and options to choose from and she can coordinate directly with us to ensure that the charter vessel will have a suitable mooring or floating jetty, offering peace of mind and the independence to come and go as you wish. We have 5 runabout to Choose from.

- **"Reel Dream"** (30ft Crestacraft) has passed through the survey process with flying colours and now base in Queen Charlotte sound at Waikawa marina. A stylish 'large runabout' she sleeps 4 in comfort and has the power and speed to open up the vast expanse of 'the other Sound'.

- **"Bugamar's"** bookings have exceeded all expectations as the 4 cabin option allows for a group of 8 to cruise in luxury, exceptionally well out fitted, with new sails and a dinghy davit system for extreme ease of use, she really does have to be experienced. She is fully booked through January but spots left in Dec and February.





• **"U4ria"** also caters to the most discerning charter party (ideal for 4) and now features a brand new bow thruster. An excellent all weather boat to explore the whole of the Sounds on longer charters.



• All the feedback from **"Jumelle"** is very positive and our policy of 'onboard accommodation' prior to all Jumelle first time charterers allows you to be more relaxed and familiar with the additional systems aboard before setting off.



• New **Kayaks and Outboards** for hire.

Summer Specials

We are running a long charter summer special this season. Not as good as our "early bookers special" but a great deal none the less. The graduated discount is as follows,

- 4 days—5% discount, 5 days—10%, 6 days—15%, 7 days(+)—20%

This discount is available for all charters booked before the 1st of March 2011 (start of Shoulder Autumn season). Contact us for a free costing on your vessel of choice. **Free phone on 0800101332**

"Boat and Bach" - with Orion - the ideal runabout for a group of up to 6, she has the advantage of a cabin to allow you to get out of all weathers – whether too hot or too cold, and this month only all charterers will be offered the option of the ski biscuit at no additional charge.

- Hire a runabout and a Bach in the Sounds. We have a choice of over 80 Bachs with own moorings/ or jetties in the Sounds. They are the perfect spots to get away from the pace of city life. Explore the sounds during the day with your own runabout. Fish, dive, bush walks, water-skiing or just read a book, you have the best of both worlds ashore and afloat.
- For those of you who want civilization close at hand, we have a great house (sleeps 12) in Waikawa Bay which is 2 minutes from the boat ramp. Plenty of space and parking for you and your crew. Great for kids and family if the men want to head out on the water for some serious fishing, the ladies can relax at leisure and the kids have plenty to do in the area.
- Prices start at \$190 (depending on which runabout you choose, which batch and the season) for 24 hrs. Minimum stay at some is 48hrs (depending on time of year). Leave on a Friday afternoon and spend all day Saturday in your own paradise then head back Sunday afternoon.
- The runabouts we use for this special are **Orion** (left), **Huntsman** (centre left) and **Arnie** (centre right) and **Bowrider** (right) + **Hot Potato** (See page 3.)



NB: fuel and 2 stroke oil are not included in the daily rate.

Return Clients discount—changes for 2010/2011

Compass Charters has always offered a 10% return clients discount (as long as it within a calendar year from your last charter) as we want to look after our clients year after year.— This wont change!

But what we now want to do is to reward those clients who have been with us in the last who don't qualify for the 10% discount. So any client who has been with us since 1991 when we started, we will give a 5% discount. Proof of charter with us in the past is required. Return clients discounts cannot be combined with long charter discounts.

New toys to hire

Kayaks - single seaters We have new kayaks to hire this season. They are a great way to get the kids out if they have cabin fever! Hours of fun for all the family. They are rugged and stable and easily stored on deck as they are only 2.7m long.

Cost is \$30 load/set up on boat/wash down fee. \$25/day for first 3 days and then \$15/day after that.

Lots of bays can be explored from your mooring and saves pumping up the dinghy!



2.5HP - 4 Stroke Outboards

We also have new 2.5 HP 4-Stroke Suzuki Outboards. The new Suzuki 4 stroke is easy to start, reliable and very quiet. Great on fuel economy as one tanks goes for ages. It's very light to lift on and off your dinghy. Most of our dinghies have hard bottoms. Please enquire with us for further details on your vessels dinghy.

Cost is \$25 load/set up on boat/wash down fee. \$25/day for first 3 days and then \$15/day after that. For those of you who want a more relaxed way of getting to the shore!



Boat of the Month

Phoenix—one of your favourites has had a busy winter. Her old engine blew up so we got her a new one. She has a NEW 75HP Volvo being installed along with a NEW stern thruster to go with her bow thruster. You can park her coming in sideways now. The most manoeuvrable boat in the marina!

More new upgrades include,

- New stern thruster to go with her bow thruster!
 - New diesel heater
 - Bigger hot water cylinder
 - New hard bottom dingy and davit system—easy launching
 - During shoulder season she works out at **\$77 each*** per day —great value!
 - The best Resort 35 in the country!
- * Based on 8 people hiring for 3 days.



Charter Rates



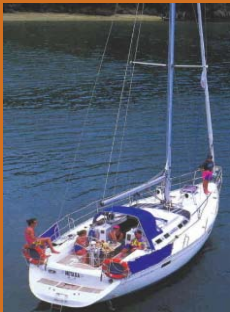
Peak	December 20th until last day of February, Easter Holidays (4 days) and Anzac Day.
Shoulder Spring	Start of Labour Weekend to December 19th .
Shoulder Autumn	March 1st to May 1st excluding Easter Holidays.
Economy	May 1st to beginning of Labour Weekend.

Xmas/New Year December 24th until the 8th of January.

Note: Minimum of a 5 day booking required for Xmas/New Year period , 3 days in Peak Season and Labour Weekend & 4 days for Easter .

Check out our Long Charter Discounts available! Contact us on 0800 101 332

Yachts



Yachts Design	Peak	Shoulder Spring	Shoulder Autumn	Economy
Southern Endurance <i>Herreshoff 28</i>	\$350.00	\$305.00	\$310.00	\$265.00
Zachary Hicks <i>Carpenter 29</i>	\$440.00	\$400.00	\$410.00	\$315.00
Chieftain <i>Chieftain 38</i>	\$625.00	\$580.00	\$595.00	\$505.00
Chinook <i>Chieftain 38</i>	\$625.00	\$580.00	\$595.00	\$505.00
St Paul <i>Raven 39</i>	\$810.00	\$735.00	\$755.00	\$640.00
Metaxa <i>Beneteau 390</i>	\$810.00	\$735.00	\$755.00	\$640.00
Bugamar <i>Beneteau 44</i>	\$905.00	\$790.00	\$825.00	\$715.00
Six Isles <i>Bavaria 46</i>	\$995.00	\$880.00	\$915.00	\$790.00
Panache Cat <i>Lavrandos 43</i>	\$1610.00	\$1465.00	\$1485.00	\$1315.00

Launches



Launches Design		Peak	Shoulder Spring	Shoulder Autumn	Economy
Phoenix	<i>Resort 35</i>	\$670.00	\$620.00	\$630.00	\$515.00
E.J	<i>Salthouse 35</i>	\$715.00	\$655.00	\$670.00	\$580.00
U4ria	<i>Pelin Sterling 36</i>	\$745.00	\$670.00	\$690.00	\$595.00
Indulgence 4000	<i>Formula</i>	\$970.00	\$890.00	\$935.00	\$790.00
Jumelle	<i>Euphorie 40</i>	\$1180.00	\$1040.00	\$1075.00	935.00
Andromeda	<i>Azimut 52</i>	Overnight \$3900.00		4 hour trip \$3500.00	

Andromeda is available as "Skipped" only.
(Self Skipped - based on a 24 hour period, GST included, fuel and LPG is not included) **Fuel and LPG used is an extra cost on all charters.**

Runabouts



Runabouts Design		Peak	Shoulder Spring	Shoulder Autumn	Economy
Arnie	<i>Terminator 3.3m</i>	\$145.00	\$115.00	\$125.00	\$95.00
Huntsman	<i>Huntsman 6m</i>	\$380.00	\$315.00	\$325.00	\$285.00
Bowrider	<i>Bayliner 205</i>	\$440.00	\$355.00	\$365.00	\$305.00
Orion	<i>McLay 6.5m Hardtop</i>	\$460.00	\$385.00	\$395.00	\$335.00
Hot Potato	<i>H. Hunter SS700</i>	\$495.00	\$410.00	\$425.00	\$365.00
Reel Dream	<i>Crest Craft 900</i>	\$660.00	\$590.00	\$600.00	\$520.00

Arnie is the only boat with a 3 day minimum charter for any season. All boats are based in Waikawa Marina/Picton. All vessels rates may have surcharges or discounts applied according to the length of charter requested. See our "Summer Specials" and short charter surcharges on our "Rates" page on our website. Prices based on a 24 hour period, GST included, (fuel and 2 stroke oil is not included) **Fuel and OIL and LPG used is an extra cost on all charters. This is topped up when you are back at Base and taken off your bond.**



Compass Charters

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